Questions and Answers:

- 1. Who is the incumbent vendor for these services? Answer: We are currently using a State price agreement for some of these testing services and no incumbent for these specific services as per RFP.
- 2. What is the County currently paying for these services? Answer: Do not have a data to provide this information due to the scope of work is new.
- 3. Is there a current contract available to view? Answer: Not applicable
- 4. What is the historical annual volume of testing done under this contract? Answer: E.g. SUD/MAT programs case load `50 but growing. UA 40/month but anticipate to double. When Crisis Center is open that could increase the demand in services.
- 5. Please confirm that the Contractor should provide specimen collection staff at each of the County clinics as listed on page 2 of the RFP. Answer: To clarify the County will collect, and certified laboratory will provide the testing.
- 6. What hours does the County desire to have the specimen collectors on site at each of the clinics? Answer: County collects Monday through Friday 8am-5pm
- 7. What is the approximate monthly volume of specimen collections needed at each of the clinics? Answer: Can vary and difficult to provide the volume at this point. It's critical we have a chain of custody.
- 8. Will the County require a Male/Female team at each site for observed urine collections? Or can non-observed and/or oral fluid collections be provided via a single collector? Answer: The County will provide the collections.
- 9. Does the County intend to have initial screening tests done at the Contractor's certified laboratory? Or will the Contractor be using onsite tests at the clinic locations? Answer: Contractor's certified laboratory.
- Please describe the expected payment source for this contract. Will the County, the donor, or insurance/Medicaid be paying for the testing costs for this contract? If multiple sources will be paying for the services, please provide the approximate percentage of each. Answer: Multiple Sources – private insurance, Medicaid, and Medicare.
- 11. Can the County provide the sliding scale that the Contractor will need to use for the donor payments? Answer: State/Federal required sliding fee scale
- 12. Can you please describe the donor population that will be tested under this contract? Answer: Primarily Substance Use Disorder programs

- 13. How many blood and hair tests are done annually? Answer: no data to provide and primary collections would be UAs and mouth swabs.
- 14. Can you please provide a full list of substances that you are wanting testing for? Answer: Look at responses on questions 15 & 16.
- 15. What substances would the County want to have included in a basic screening panel? Answer: URINE, Alcohol Metabolite w/ confirmation Amphetamine w/ confirmation, w/ DL Benzodiazepine w/ confirmation Buprenorphine w/ confirmation w/ Naloxone Cocaine Metabolite w/ confirmation Fentanyl Quantitative Heroin Metabolite w/ confirmation Marijuana Metabolite w/ confirmation Metabolite w/ confirmation Opiates w/ confirmation Oxycodone w/ confirmation Phencyclidine (PCP) w/ confirmation
- 16. What would a comprehensive testing panel consist of? Answer: Could include novel psychoactive substances
- 17. What is the name of the case management system that Contractor would need to interface with? Answer: Epic/OCHIN
- 18. Can the Attachment 4 Proposal Questions form be transferred to Word so there is adequate room to respond? Answer: Yes, Contract Analyst will provide Word document for Attachment 4 "Proposal Questions".
- 19. Would the County be open to extending the deadline for approximately two weeks following the date that all questions are answered? Answer: Yes, extending to Tuesday April 30, 2024.

Thank you, Karen Vaughn Contract Analyst